



SALES COMMISSION

5% sales commission paid on all lottery products.

Draw Games & Sports Action (sold via Lottery Terminal)

- Sales commission is displayed as a credit on your lottery terminal 'Weekly Invoice'.
- Sales commissions earned are calculated daily, by product.
- The total amount of validation commission listed on your lottery terminal 'Weekly Invoice' is the sum of your daily calculated validation commissions for the Invoice period.
- See Invoice sample below.

Scratch & Win Product (including Web Cash where approved for sale)

- Sales commission is built into the purchase price of a pack of Scratch & Win tickets.
 ie. 100 \$1 tickets = \$100 pack, retailer purchase price = \$95.00. Retailer receives \$5 sales commission once all 100 tickets have been sold.

B.C.L.C. INVOICE		
FRI FEB10 06		
RETAILER 9449		
THU JAN17 08		
TO		
WED JAN23 08		
SALES		
6/49	518	2291.00
BC/49	265	1271.00
XTRA	*	355.00
LMAX	10	245.00
XMAX	*	35.00
KENO	90	387.00
50/50	9	84.00
ODSET	43	194.00
TOTO	29	102.00
POINT	40	175.00
O/U	38	170.00
TOTAL	1051	5310.00

PROGRAM CHANGE OR WITHDRAWAL NOTIFICATION

This program is subject to review and may be changed or withdrawn at any time. In the event that BCLC changes, cancels or withdraws the Sales Commission program at any time for any reason during the year, payment of any potential Sales Commission will be at BCLC's sole discretion. BCLC reserves the right to disentitle any retailer from participation in this program for any reason at BCLC's sole discretion.

(Invoice is subject to change as a result of a systems update early 2021.)

