



SALES COMMISSION

Sales commission paid on all lottery products.

<p>Draw Games & Sports Action (sold via Lottery Terminal)</p>	<ul style="list-style-type: none"> • 5% sales commission • Sales commission is displayed as a credit on your lottery terminal 'Weekly Invoice'. • Sales commissions earned are calculated daily, by product. • The total amount of validation commission listed on your lottery terminal 'Weekly Invoice' is the sum of your daily calculated validation commissions for the Invoice period.
<p>Pull Tabs Tickets</p>	<ul style="list-style-type: none"> • Commission varies by game – refer to <i>Pull Tabs at a Glance</i> on the Retailer Hub. • 50% return on the cost of the box once all tickets are sold and prizes paid.
<p>Scratch & Win Product</p>	<ul style="list-style-type: none"> • 5% sales commission • Sales commission is built into the purchase price of a pack of Scratch & Win tickets. I.e. 100 \$1 tickets = \$100 pack, retailer purchase price = \$95.00. Retailer receives \$5 sales commission once all 100 tickets have been sold.

PROGRAM CHANGE OR WITHDRAWAL NOTIFICATION

This program is subject to review and may be changed or withdrawn at any time. In the event that BCLC changes, cancels or withdraws the Sales Commission program at any time for any reason during the year, payment of any potential Sales Commission will be at BCLC's sole discretion. BCLC reserves the right to disentitle any retailer from participation in this program for any reason at BCLC's sole discretion.

