



Retailer Commissions

Our vision is to provide an exceptional experience for our players, which helps build and benefit the communities of our province; and our Retailers are critical to help bring that vision to life. We also recognize that our market landscape is changing, and to show our appreciation for the continued service and support, we offer our retailers the opportunity to earn additional commission.



Sales Commission

5%

paid on the sale of all lottery products

The more you sell; the more you earn!

Draw Games & Sports Action

(sold via Lottery Terminal)

- Sales commission is displayed as a credit on your lottery terminal 'Weekly Invoice'.
- The total amount of sales commission listed on your 'Weekly Invoice' is the sum of all your daily calculated sales commissions for the invoice period.

Scratch & Win Product

(including Web Cash where approved for sale)

- Sales commission is built into the purchase price of a pack of Scratch & Win tickets.

le. Book of 100 \$1 tickets:

Retailer Selling Price \$100.00

Retailer Purchase Price \$95.00

Sales Commission \$5.00



Prize Redemption Commission

2%

paid on prizes that are validated and paid out, including the prize of a Free Ticket

- Prize redemption commissions earned are calculated daily, by product, and are rounded to the nearest penny due to our prize payout structure.
- The total amount of prize redemption commission listed on your weekly Invoice is the sum of all your daily calculated prize redemption commissions for the invoice period.

Exceptions for Hospitality Accounts

- Validations and prize redemptions that occur within a Self-Serve Terminal (SST) are not eligible for commission.
- Self-Serve Terminal voucher validations and prize payouts are not eligible for commission.
- Prizes paid on Pull Tabs product are not eligible for commission.

Program Change or Withdrawal Notification

This program is subject to review and may be changed or withdrawn at any time. In the event that BCLC changes, cancels or withdraws the program for any reason during the year, payment of any potential payout will be at BCLC's sole discretion. BCLC reserves the right to disentitle any retailer from participation in this program for any reason at BCLC's sole discretion.